



Press Release

## A-to-Be and Globalvia sign for self-service and electronic tolling in Pocahontas Parkway

A new US contract for automatic toll payment machines and free-flow electronic tolling

Virginia, US, January 29<sup>th</sup> 2018

**A-to-Be** and **Globalvia** signed a new contract for self-service and electronic tolling with Globalvia's toll road concession, Pocahontas Parkway, in Richmond, Virginia, USA.

This contract is with one of the largest concession management companies in the world and is the most recent significant milestone for **A-to-Be**, as it marks another delivery of A-to-Be's proven Automatic Toll Payment Machine (A-to-Be A-T-P-M) solution and open road electronic tolling (ORT) system solution.

The Pocahontas project is expected to go live during the 2<sup>nd</sup> Quarter of 2018's, adding to the deliveries of **A-to-Be A-T-P-M** for multiple clients, of which Illinois Tollway in DuPage County is the most recent one, currently planning for A-to-Be to install and maintain up to 270 self-service manual tolling lanes. With this **A-to-Be** solution, **Globalvia** is now able to deliver a user-friendly solution, built using the latest state-of-the-art technology that promotes highly secure transactions, remote monitoring and built-in fraud detection mechanisms. Alternatively, the traveler might opt to use the free-flow electronic tolling lanes and thus continue to use the road at normal speed, without stopping – or even slowing down.

«A-to-Be is proud to strengthen the relationship with Globalvia, one of the largest players in this industry», as Pedro Bento, **A-to-Be** Chief-Sales Officer (CSO), highlights. «The US market is, for A-to-Be, the number one priority as self-service and electronic tolling solutions are proving to be consistent and cost-efficient solutions for all toll road concessions.»

«In the upcoming years, the market will hear more and more about **A-to-Be's** successful venture in the USA», anticipates A-to-Be's CSO.

## On Globalvia

Globalvia is a worldwide infrastructure concession management leader. Established in 2007 and led by three international pension funds, it manages 27 projects in eight different countries (including the USA) specialising in highways and railways. In the USA, Globalvia recently acquired Pocahontas Parkway with a contract term that expires in 2105. Globalvia's target markets are OECD countries with special emphasis on Spain, other European Union member-states and North America.

## About Pocahontas Parkway

Pocahontas Parkway began operations in 2002 and is an 8.8-mile cash and fully electronic toll road with an elevated bridge crossing the James River. It is located southeast of Richmond, VA and the 895 toll plaza links Interstate 95 at Chippenham Parkway (Route 150) with Interstate 295 to create a southern bypass around the city. It is the only crossing of the James River for six miles in either direction. With its open road tolling service, customers with E-ZPass® may travel without stopping to pay tolls.

For more information, please refer to [pocahontas895.com](http://pocahontas895.com)

## More on A-to-Be Tolling Solutions

For decades, **A-to-Be** has dealt successfully with diverse systems, product evolutions and multiple vendor environments. One of the cornerstones of this success is the layered software architecture we have developed that allows solutions such as **Open Road Tolling (ORT)** to easily integrate multiple vendors' devices, helping to efficiently extend the solution's lifecycle.

Alongside its ORT solution, **A-to-Be** has over ten years of experience in designing, delivering, operating and maintaining **Automatic Toll Payment Machines (ATPM)**, with the first version deployed in 2008. It soon became a game changer for the self-service toll collection industry ever since. Today, 400 units across 17 motorways are used by millions of travelers, revealing the operational efficiencies to toll operators and concessionaires as well as user-friendliness for customers. In 2017, our ATPM also won the US market's attention — namely the Illinois State Toll Highway Authority (ISTHA) — in a contract A-to-Be won to replace current automatic coin machines. With A-to-Be A-T-P-M, the Illinois Tollway is now offering wider payment options and richer user interface to its millions of customers

### Assessoria de Imprensa

**Franco Caruso**  
+351 96 691 8322  
[franco.caruso@brisa.pt](mailto:franco.caruso@brisa.pt)

**Diogo Fernandes**  
+351 21 318 7922  
[diogofernandes@unimagem.pt](mailto:diogofernandes@unimagem.pt)

## On A-to-Be

**A-to-Be®** is a company powered by Brisa — its major shareholder— enabling outstanding mobility experiences by providing best-in-class ITS (Intelligent Transportation Systems) technology solutions. **A-to-Be** is active in Portugal, Netherlands and the United States of America and provides a range of different solutions, from tolling systems to tunnel automation, including bridges, parking systems, fuel stations integration, automotive payment systems in drive-in restaurants and maritime ferry services.

**A-to-Be**  
**Mobility-Beyond**

### Assessoria de Imprensa

**Franco Caruso**  
+351 96 691 8322  
franco.caruso@brisa.pt

**Diogo Fernandes**  
+351 21 318 7922  
diogofernandes@unimagem.pt