



Press Release

A-to-Be and Deloitte Announce New Strategic Collaboration to Benefit Tolling Industry

Chicago, October 5, 2023

A-to-Be and Deloitte today announced a new strategic collaboration to provide world-class tolling, road usage charging and mobility technologies and services.

A-to-Be, the Infratech arm of Brisa Group, is an industry leader with decades of experience developing and providing innovative and proven tolling and mobility systems and technologies across the United States and Europe.

Deloitte is the world's leading professional services organization, delivering award-winning advisory and technology services and solutions to all levels of government and across all commercial sectors.

Together, the A-to-Be and Deloitte collaboration will advance next-generation capabilities in the electronic toll collection industry, including back office and customer service center solutions.

This expanded relationship builds on nearly a decade of successful collaboration between Deloitte and A-to-Be. Together, Deloitte and A-to-Be have a proven track-record of planning, developing and deploying innovative mobility solutions. Recently, A-to-Be and Deloitte focused on building integrations between A-to-Be's proven, scalable and advanced tolling and mobility back office platform, MoveBeyond, and Deloitte's omni-channel contact center platforms.

Deloitte's understanding of state and local government solutions, including customer service and high-volume transaction processing, will be complemented by A-to-Be's deep experience in the tolling and mobility industries, developed within a nationwide toll road operator over nearly 40 years of serving the mobility industry. Augmenting A-to-Be's technology capabilities will be Deloitte's award-winning capabilities in areas such as cybersecurity, project management, customer experience, revenue excellence, systems integration, and organizational transformation.

"We are proud to deepen our relationship and extend our collaboration with A-to-Be," said Christopher Tomlinson, Managing Director at Deloitte Consulting LLP and Deloitte's national tolling leader. "Both A-to-Be and Deloitte have cutting-edge capabilities that not only complement one another, but also help address complex challenges faced by tolling and intelligent transportation solutions operators."

“Together, Deloitte and A-to-Be can deliver distinctive offerings by capturing what both companies do best in terms of back office and customer service solutions to the tolling and ITS industries,” said Doug Chastain, Chief Sales Officer, North America at A-to-Be. “Both organizations bring complementary strengths to this collaboration, and we look forward to driving even greater impact for our joint clients.”

About A-to-Be

A-to-Be is a tolling and mobility technology provider with nearly 40 years of experience in Europe and the United States. Our flexible, vendor-agnostic roadside, backoffice and traffic management solutions serve thousands of lanes and millions of customer accounts every day. In partnership with our clients, we craft solutions to enable simple, seamless and sustainable mobility.

A-to-Be®
Mobility Solutions, Made Together.

For more information, please visit: <https://www.a-to-be.com>

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